

Objective:

Dedicated and experienced professional seeking a new role in a forward-thinking organization committed to fostering a culture of continuous learning, driving excellence, and empowering employees to achieve their full potential through innovative training and development strategies.

Summary of Qualifications:

- Over 7 years of experience in leadership development, client engagement, and training.
 - Proven expertise in developing and implementing e-learning programs and conducting live presentations and virtual webinars.
 - Strong analytical and organizational skills, with a keen eye for data integrity and management.
 - Proficient in Microsoft Systems Administration, including Office 365, Azure, SharePoint, and Teams.
 - Experienced in business management, employee relations, and client development.
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Experience:

LEARNING & SYSTEMS MANAGER

6/23 – 5/24

Lantower Residential, Dallas, TX (Remote)

- Led the design and management of e-learning programs, live presentations, and virtual webinars.
- Managed various systems, including property management, LMS, CRM, and maintenance systems.
- Administered Microsoft systems such as Office 365, Entra (formerly Azure), SharePoint, and Teams.
- Ensured data integrity, management, and analysis for improved decision-making.

ENGAGEMENT MANAGER

11/20 – 5/23

SmartRent, Inc. (SightPlan), Orlando, FL

- Oversaw all client training initiatives, including recurring webinars, video content design, and special requests.
- Facilitated effective internal and external communication for client engagements.
- Spearheaded client development by installing, programming, and training on new and existing products.
- Contributed to revenue operations to achieve targeted profitability.

SOFTWARE SOLUTIONS TRAINER

10/17 – 8/20

RealPage, Inc., Richardson, TX (Remote)

- Trained client teams on flagship revenue management software via on-site and webinar sessions.
- Coordinated communication efforts for training sessions, including invitations, preparation, follow-up, and recaps.
- Enhanced client relationships through product installation, programming, and performance analysis.

SALES EXECUTIVE

9/16 – 10/17

Saxon Business Systems, Inc., Orlando, FL

- Consistently met a monthly sales quota of \$42,000 through prospecting, cold-calling, and sales presentations.
- Developed lasting client relationships by providing training and support for new and existing products.

TEMPORARY LEASING CONSULTANT

08/16 – 10/16

BG Staffing, Inc., Orlando, FL

- Managed potential resident traffic to secure executed lease agreements.

SALES EXECUTIVE

12/14 - 08/16

RentPath, Inc., Orlando, FL

- Conducted client training and sales presentations to achieve set goals.
 - Built strong client relationships through service, training, and educational initiatives.
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Bradley K. Perry

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Volunteer Positions and Accomplishments:

SIGHTPLAN INNOVATION AWARD

Leadership Voted Award, 2021

APARTMENT ASSOCIATION OF GREATER ORLANDO

Vice Chairperson of Special Events, 2016-2017

Young Professionals Committee, Sub-Committee Chair

Legislative Committee Member

FAA LEADERSHIP LYCEUM

Graduated, Sponsored by The Apartment Association of Greater Orlando, 2016

ORLANDO MAYOR'S CITY ACADEMY

Graduated, Selected as one of 40 from over 160 applicants, 2016

Education:

CORDOVA HIGH SCHOOL, Cordova, TN

1997-2001

UNIVERSITY OF MEMPHIS, Memphis, TN

2001-2004

Professional References:

Available Upon Request
